

Message Text

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17
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FM SECSTATE WASHDC
TO AMCONSUL HONG KONG

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FOLLOWING REPEAT MOSCOW 1536 SENT SECSTATE INFO PEKING
USDOC WASHDC DATED FEB 4.

QUOTE

LIMITED OFFICIAL USE MOSCOW 1536

USDOC FOR BEWT/TDAD

E.O. 11652 N/A
TAGS: BGEN, EEWT, UR, CH
SUBJ: PERSONNEL CHANGES IN PULLMAN INC'S MOSCOW AND PEKING OFFICES

1. AS OF FEBRUARY 1, 1975, ROBERT COSTELLO, CHIEF OF PULLMAN INC'S MOSCOW OFFICE, WAS REPLACED BY HIS DEPUTY, ROBERT KRATTLEI, WHO WAS GIVEN TITLE OF VICE PRESIDENT FOR USSR. COSTELLO HAS NOW BEEN ASSIGNED TO PEKING, WHERE HE WILL OPEN PULLMAN'S OFFICE, WHICH WE UNDERSTAND WILL BE FIRST ACCREDITED U.S. BUSINESS OFFICE IN PRC. COMMERCIAL OFFICE HAS BEEN INFORMED THAT COSTELLO DUE TO DEPART MOSCOW NO LATER THAN FEBRUARY 15 AND SCHEDULED ARRIVE PEKING (VIA TOKYO) SHORTLY THEREAFTER.

2. ON BASIS EMBASSY'S EXPERIENCE, USLO PEKING SHOULD FIND COSTELLO AN AGREEABLE AND HELPFUL CONTACT. COSTELLO'S BACKGROUND IS IN THE ENGINEERING SIDE OF PULLMAN'S OPERATIONS, BUT
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HE DEMONSTRATED A GOOD FEEL FOR THE COMMERCIAL ASPECTS OF THE

COMPANY'S ACTIVITIES WHILE IN MOSCOW. ALTHOUGH QUIET AND RESERVED BY NATURE, COSTELLO HAS BEEN FORTHCOMING IN DISCUSSIONS WITH EMBASSY OFFICERS ABOUT PULLMAN'S BUSINESS HERE, MORE SO IN FACT THAN HIS MORE OUTGOING AND GREGARIOUS COLLEAGUE AND REPLACEMENT, BOB KRATTLI.

3. ADDITIONAL BIO WILL BE POUCHED TO USLO PEKING.

MATLOCK

UNQUOTE INGERSOLL

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NNN

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